1. Jesus taught that evangelism is like ______________.

2. Evangelism is not merely an event, but a ______________.

3. Rather than different “kinds” of evangelism, most of the outreach activities we do are actually different ______________ of the full evangelistic process.

4. The disciple-making process includes the following 5 phases:
   a. **Prepare** the soil of the heart with friendship and service.
   b. **Plant** the seed of God’s Word with spiritual conversations or by sharing literature and media.
   c. **Cultivate** spiritual interest with ongoing Bible studies.
   d. **Harvest** decisions by making personal and public appeals to follow Christ and be baptized.
   e. **Preserve** the harvest with ongoing discipleship training of new members.

5. When understood properly, evangelism, discipleship, and soul-winning are essentially talking about the ______________ thing.

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**Inspired Insights**

“The seed is the word of God” (Luke 8:11).

“The fields are . . . already white for harvest” (John 4:35).

“The harvest truly is plentiful, but the laborers are few” (Matthew 9:37).

“Let ministers teach church members that in order to grow in spirituality, they must carry the burden that the Lord has laid upon them,—the burden of leading souls into the truth” (*Christian Service*, p. 69).